



Profit & Loss Projections by Branch

Profit & Loss	Branch 1	Branch 2	Branch 3	Head Office	Consolidated
Sales	14.808.162	14.379.605	16.578.424	-	45.766.191
Gross Profit	3.746.736	3.298.510	4.080.545	-	11.125.791
GP %	25,3%	22,9%	24,6%		24,3%
Yard & Delivery Expenses	1.312.715	1.471.533	1.574.847	-	4.359.094
Selling Expenses	463.884	419.444	427.436	-	1.310.764
General & Admin Expenses	729.323	695.392	790.527	-	2.215.242
Total Expenses	2.505.923	2.586.368	2.792.809	-	7.885.100
Other Income	113.176	109.901	126.706	-	349.783
Profit before taxes	1.043.018	520.071	1.066.295	86.500	2.715.884
%	7,0%	3,6%	6,4%		5,9%