



Income Statement

in (000)	2005	2006	2007	2008	2009	2010
# 8oz. (227 ml) Serving						
Soft Drink	58,262	85,897	90,192	94,701	99,437	104,408
Juice	54,256	86,418	91,305	95,870	100,664	105,697
Water	-	30,000	54,300	58,970	64,041	69,549
Production sold	112,517	202,315	235,797	249,541	264,141	279,654
Revenues	24,038	42,552	49,435	53,151	57,157	61,478
Cost of sales	12,590	21,377	24,189	25,904	27,745	29,721
Gross profit	11,448	21,175	25,247	27,247	29,412	31,757
	47.6%	49.8%	51.1%	51.3%	51.5%	51.7%
Expenses	9,757	20,062	19,294	19,006	20,027	21,112
Net income before taxes	1,691	1,114	5,953	8,241	9,385	10,645
	7.0%	2.6%	12.0%	15.5%	16.4%	17.3%
Income taxes	592	390	2,083	2,884	3,285	3,726
Net income	1,099	724	3,869	5,357	6,100	6,919
	4.6%	1.7%	7.8%	10.1%	10.7%	11.3%
Earnings per share	\$ 0.24	\$ 0.16	\$ 0.85	\$ 1.17	\$ 1.33	\$ 1.51
Diluted earnings per share	\$ 0.24	\$ 0.16	\$ 0.81	\$ 1.10	\$ 1.23	\$ 1.37